

# Market & Portfolio Strategy Review

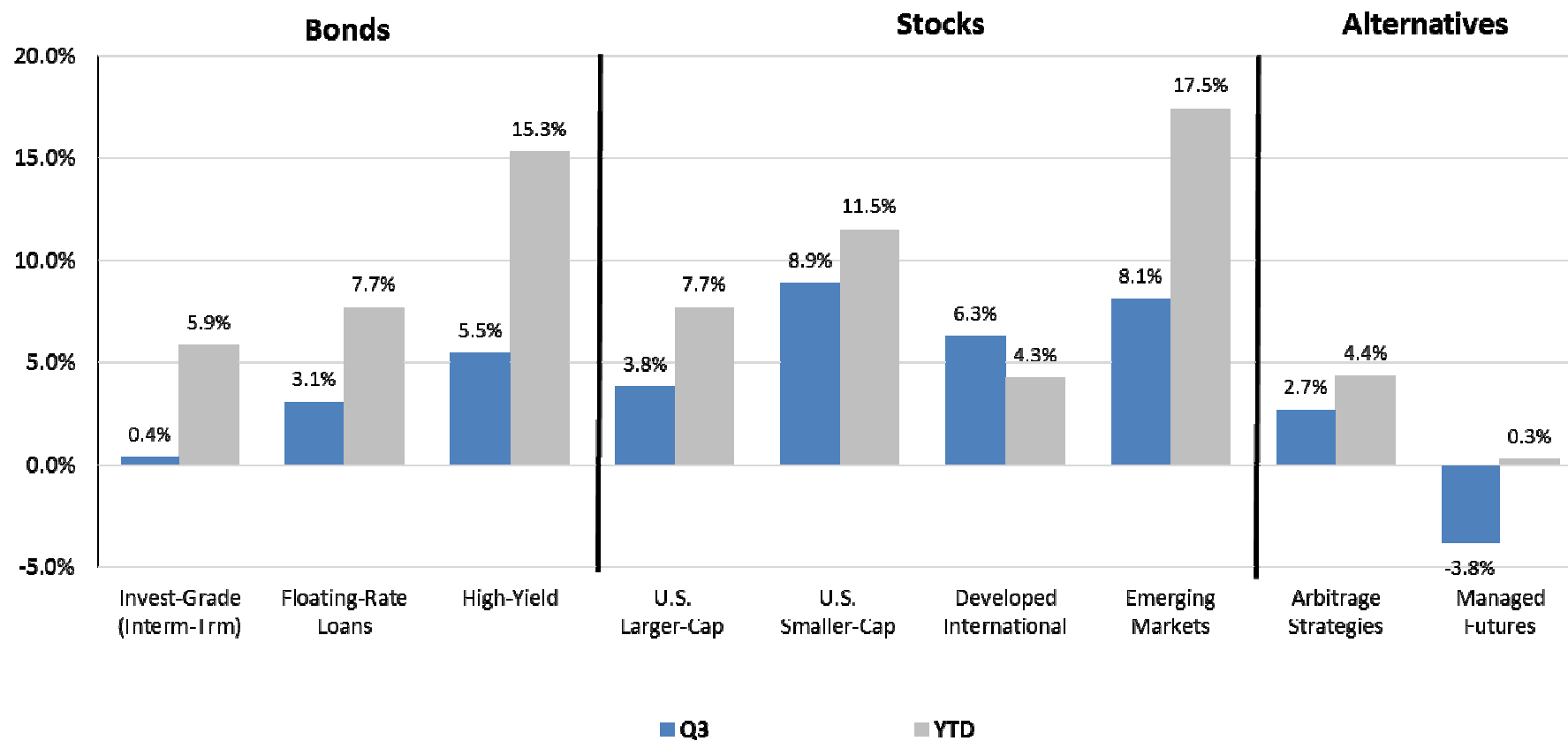
Third Quarter 2016



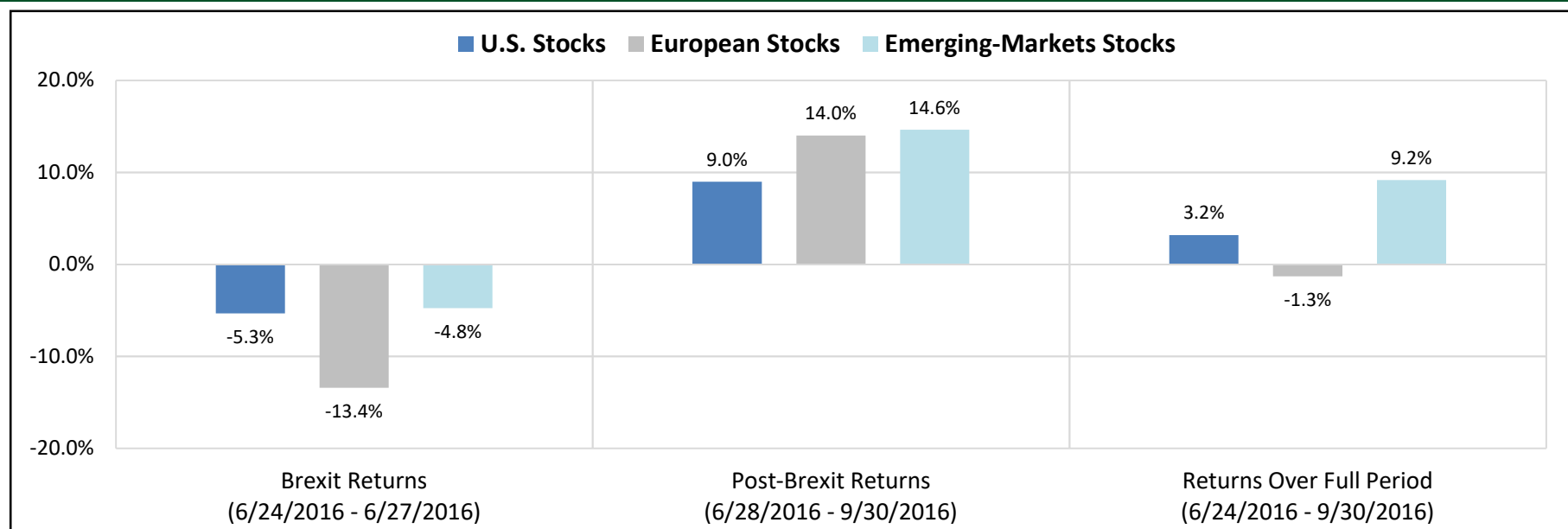


# Market Review

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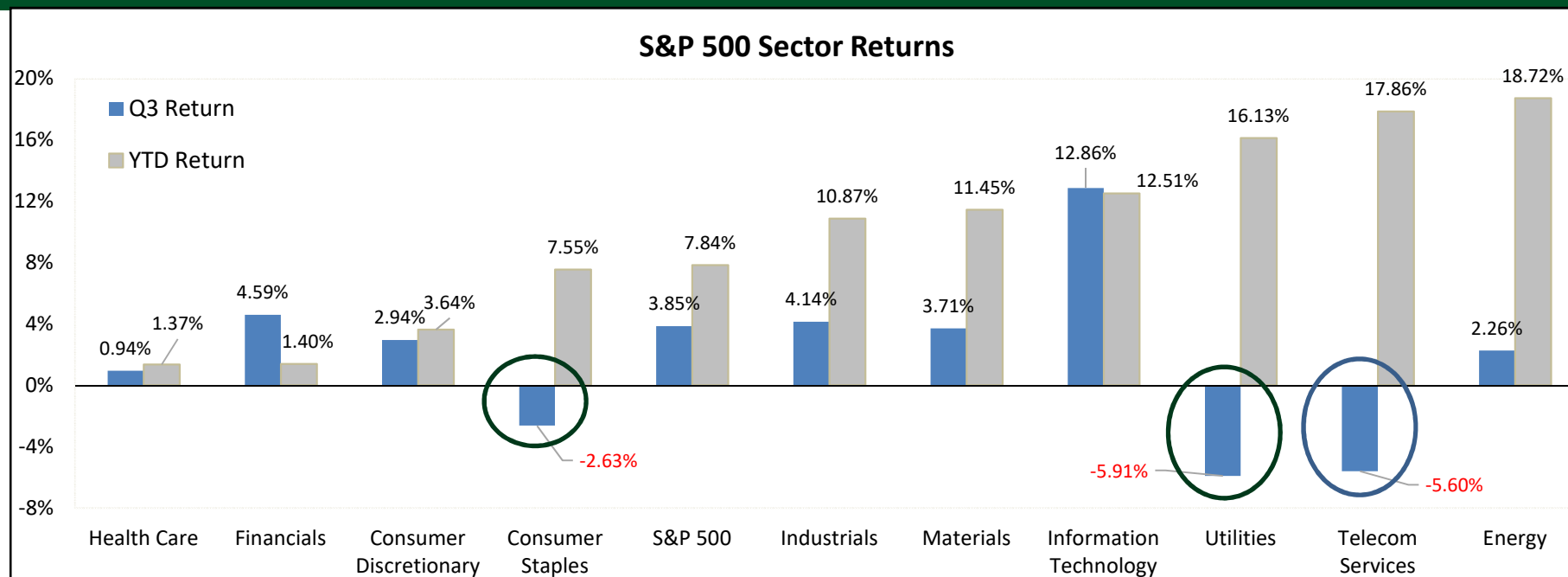


## Stock Markets Reversed and Rallied Sharply Following the Brexit Vote



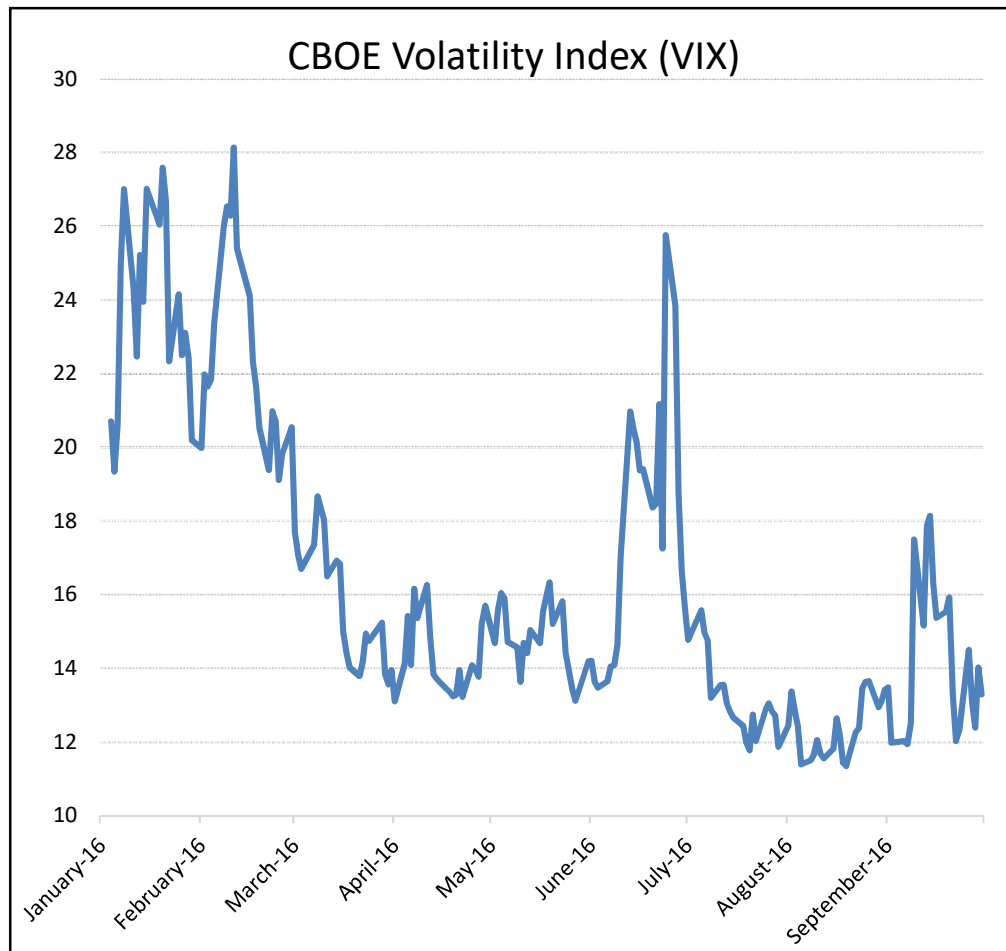
- In the vote's immediate aftermath, and after careful consideration, we decided not to make any changes to our portfolios.
- In our assessment, Brexit did not materially impact our longer-term five-year outlook and assumptions for European corporate earnings growth and valuations.
- Therefore, we held our positions at a time when many investors were fleeing to traditional safe-haven assets. That decision proved beneficial for our portfolios' performance in the third quarter, as European stocks rebounded 14% from their Brexit low while core bonds gained just 0.5% over the same period.

## Higher Dividend-Yielding Stocks Underperformed Sharply as Interest Rates Backed Up in Q3



- The traditionally “defensive” yield-oriented sectors of the stock market, such as utilities, telecom, consumer staples, and REITs are areas where many investors appear to be “reaching for yield” as well as perceived safety, but where we and many of our active fund managers actually see significant risk.
- These trades can unwind quickly. These sectors’ performance in August and early September shows they may be riskier than they seem to be. While the overall stock market was flat in August, the utilities and telecom sector fell roughly 6%. It certainly seems that these “defensive” plays are vulnerable to any hint of interest rate increases and are potentially higher risk than even the broad stock market, not to mention bonds.

# Volatility Picked up in September and We're Prepared for More of it Heading Into the Election



U.S. Presidential Election

Fed Rate Hikes

Global Central Bank Policy

Brexit Negotiations

Stock Markets Near All-Time  
Highs

Bond Yields Near All-Time  
Lows



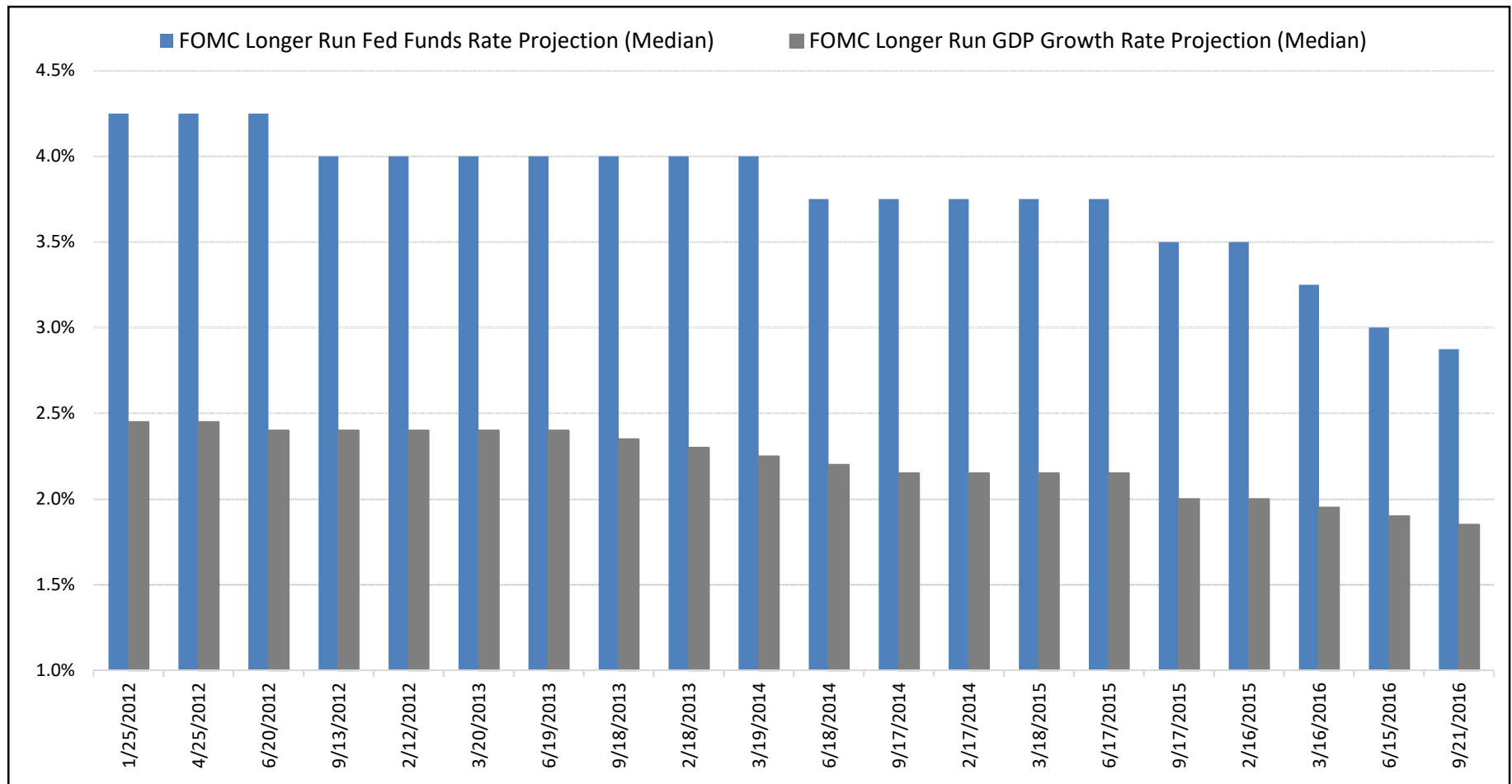
# Investment Outlook & Positioning

# Investment Outlook

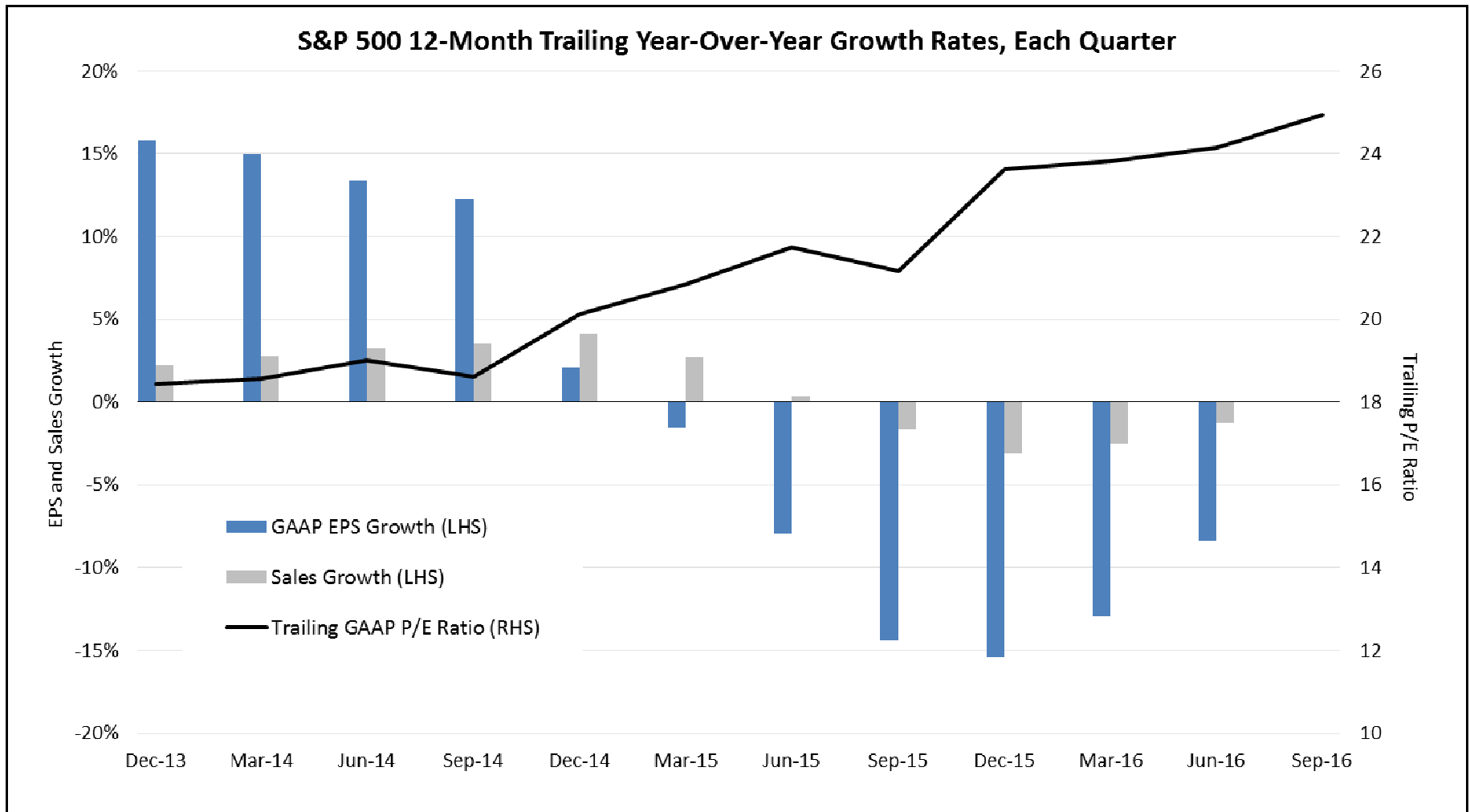
- U.S. Equities: Risk
    - Profit margins are near record highs and unsustainable
    - Stocks are pricey and historical outcomes from current valuation levels are not encouraging
  - Rising Interest Rates: Risk
    - Low returns expected for core bonds over the next five years
    - Active absolute-return-oriented fixed-income managers can manage yield and duration
- 
- International Equities: Opportunity
    - Attractive stock valuations despite recent elevated uncertainty
    - Probability is high that market earnings growth will be higher than current depressed levels indicate
  - Alternative Strategies: Opportunity
    - Risk-adjusted return potential in up and down equity and bond markets
    - Diversification and a source of return independent from traditional stock and bond markets



# The Fed's Longer Run Estimate of GDP and the Federal Funds Rate Continues to be Ratcheted Downward



# Valuations for U.S. Stocks Keep Rising Despite Declines in Corporate Earnings and Sales

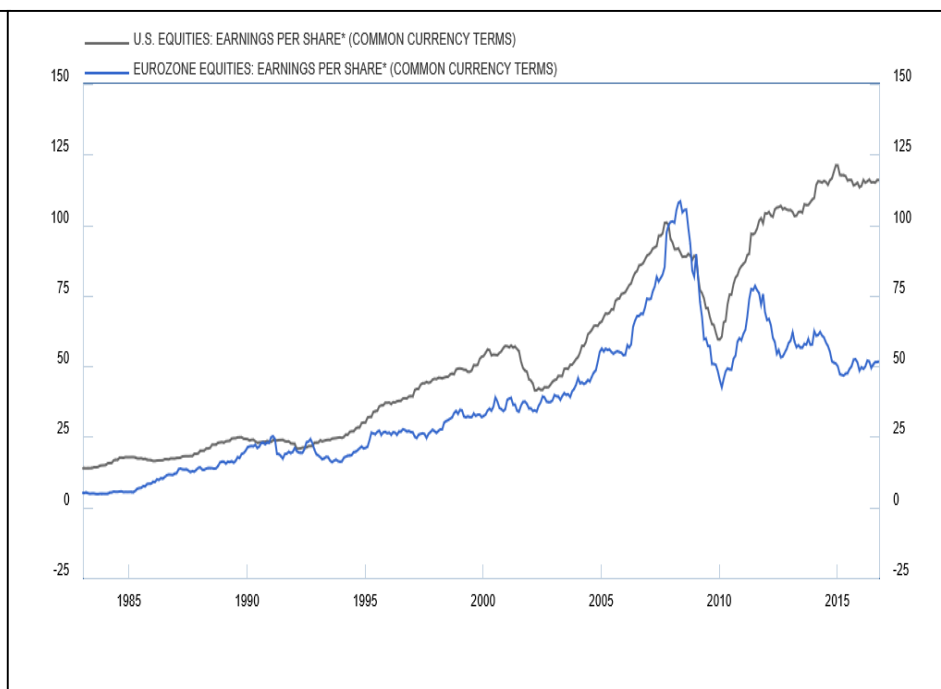


# European Stocks are Cheap and Offer Attractive Long-Term Return Potential

**Valuations for Europe are far below U.S. stocks**

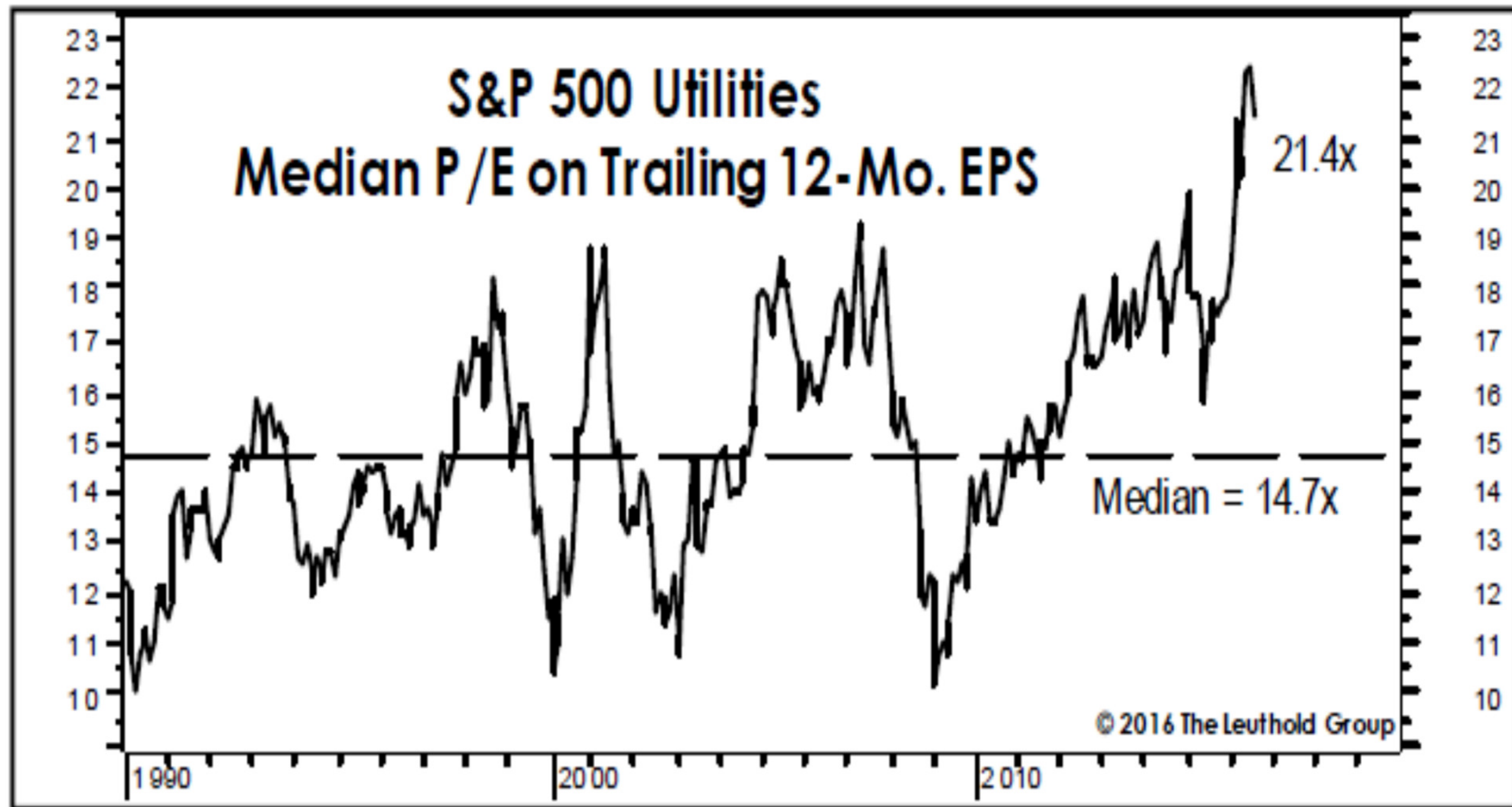


**European Corporate Earnings are Very Depressed**

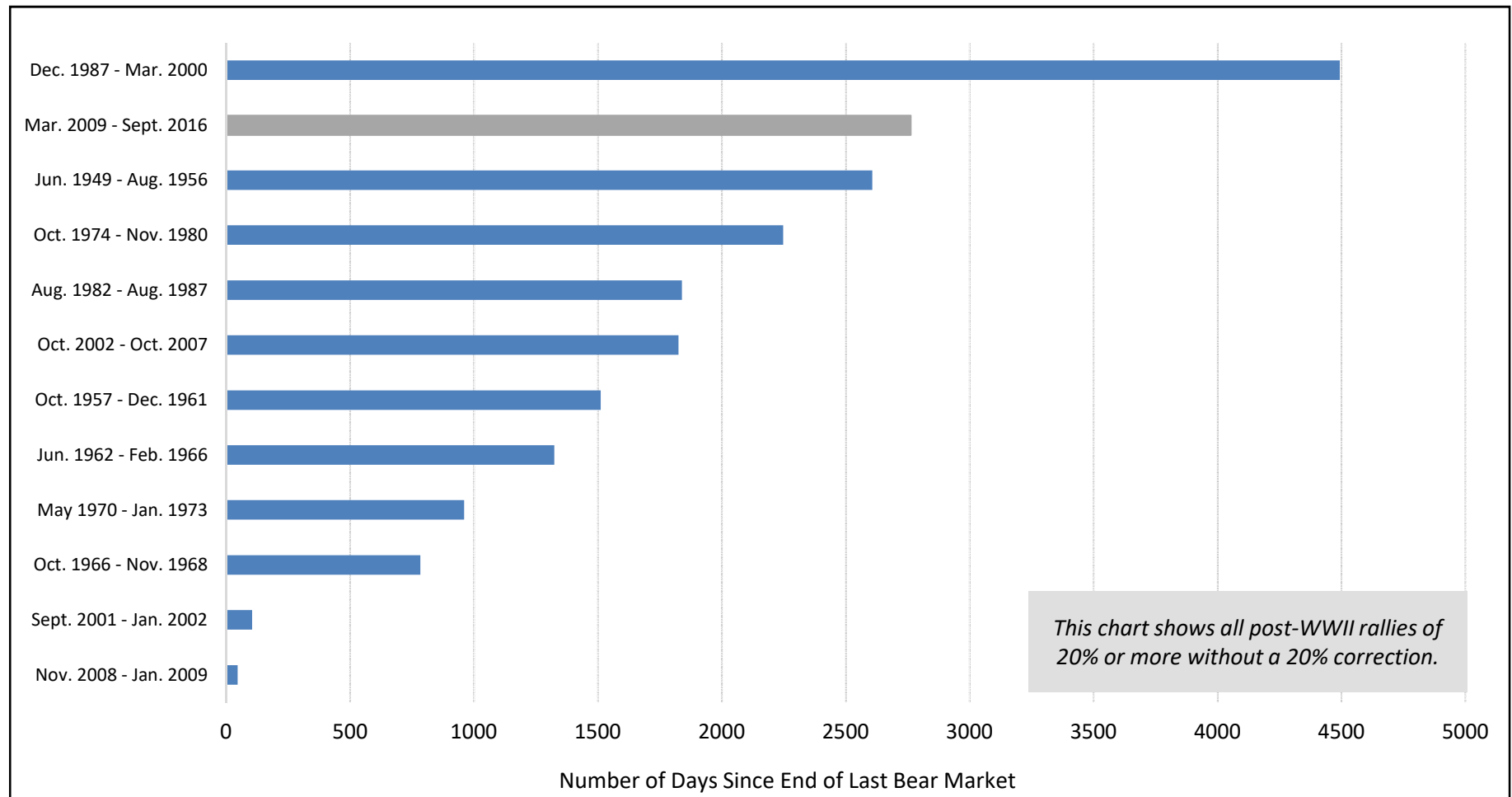


- European stocks have already gone through a crushing earnings recession.
- Market expectations for earnings growth over the next few years are depressed. However, our analysis suggests earnings growth will improve and be higher than what the market is expecting.
- While Brexit increases near-term uncertainty from a macro perspective, we believe it won't have a material impact on European companies' ability to do business and generate profits.
- For example, roughly 45% of Europe's revenue comes from outside the eurozone, where the International Monetary Fund expects economic growth next year to be much better (2.5% for the United States, 3.3% for other advanced economies, and 4.5% for emerging markets).

## Valuations Have Soared for Higher-Yielding Sectors of the Stock Market



## The Current Bull Market for U.S. Stocks is Now the Second Longest on Record and Stocks are Near All-Time Highs



## Our Base Case Economic Scenario Continues to be a Moderate Economic Recovery

SCENARIO	DEFINITION
<i>Bull Case</i>	U.S. economic growth is above average and/or earnings end the period above the long-term trendline. Helped by stronger non-U.S. growth, releveraging of the U.S. consumer, and corporate investment spending, a self-reinforcing global growth cycle develops.
<i>Base Case</i>	Moderate economic recovery continues with no major crisis, but a normal recession is likely within the five-year time horizon. Assumes GDP growth rates and interest rates start to “normalize” toward the end of our five-year horizon.
<i>Bear Case</i>	The economy falls into recession for any of various reasons, such as deleveraging/deflation from Europe or China, unexpected systemic shock, Fed policy error, etc. This scenario does not assume another severe financial crisis, i.e., not a repeat of 2008-2009.

# Estimated Asset Class Returns

## Average Annual Returns Over Next Five Years

### Equity Asset Classes

	Bear Case	BASE CASE	Bull Case
U.S. Larger Cap	-5.3%	<b>3.6%</b>	10.8%
Developed International - Europe	-5.3%	<b>13.6%</b>	20.8%
Emerging Markets	-1.0%	<b>10.1%</b>	17.0%
REITS	1.9%	<b>3.7%</b>	2.8%

### Fixed-Income Asset Classes

	Bear Case	BASE CASE	Bull Case
Investment-Grade Bonds	1.7%	<b>0.9%</b>	-0.1%
High Yield Bonds	2.0%	<b>2.4%</b>	2.5%
Floating-Rate Loans	6.7%	<b>6.0%</b>	6.6%
Treasury Inflation Protected Securities (TIPS)	0.6%	<b>-0.3%</b>	-2.2%

### Alternative Asset Classes

	Bear Case	BASE CASE	Bull Case
Alternative Strategies	Mid-single-digit returns in most scenarios		

# Disclosures

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